

TESVILLE AREA CAARC

MARKET INDICATORS REPORT

CUSTOM REPORT PREPARED BY VIRGINIA REALTORS®

CAAR Market Indicators Report



Key Market Trends: October 2024

- In the CAAR region, sales increased this month after cooling the prior two months. In October, there were 306 home sales in the area, 4.8% more than a year ago, an additional 14 sales.

 Albemarle County had the largest influx of sales with 19 more compared to the previous year (+17.1%). Sales activity fell in Nelson County with eight fewer sales (-25.0%) and Louisa County with six fewer sales than last year (-8.6%).
- Pending sales were up for the second straight month in the CAAR area. There were 323 pending sales in October, 21 more pending sales than the previous year, increasing by 7.0%. Fluvanna County saw the biggest uptick in pending sales with 13 more pending sales (+56.5%) than last year, followed by Louisa County with 12 additional pending sales (+19.0%). The only market where pending sales decreased was Albemarle County with 15 pending fewer sales than the year before (-10.9%). Pending sales activity was flat in the Charlottesville market this month.
- Home prices rose sharply in most parts of the CAAR footprint. The regionwide median sales price was \$475,000 in the month of October, 11.8% higher than last year, a \$50,000 median price jump. Prices in Charlottesville went up 26.3% or \$104,000, bringing the median price to \$499,000. The Albemarle County market also had robust median price growth this month, climbing more than \$48,000 from last year to \$543,078, a 9.7% increase. In Nelson County, the median price of a home was \$462,225 this month, \$27,275 less than a year earlier, dipping by 5.6%.
- More active listings are on the market in the region, providing additional options for buyers. At the end of October, there were 859 active listings on the market, 56 more listings than last year, increasing by 7.0%. Charlottesville had five more listings on the market than a year ago (+8.5%), and Louisa County had 12 more listings (+5.7%). Greene County had the biggest decline in listings this month with nine fewer listings than last October (-14.8%).

			/	November 14, 2024
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rerest RACI	15-YR Fixed	mann	~~~	5.99 %
⊵ ⊢		NOV 2009	NOV 2024	



YoY Chg	Oct-24	Indicator
4.8%	306	Sales
7.0%	323	Pending Sales
▲ 1.1%	450	New Listings
▲ 11.8%	\$475,326	Median List Price
▲ 11.8%	\$475,000	Median Sales Price
▲ 1.7%	\$246	Median Price Per Square Foot
▲ 13.9%	\$177.7	Sold Dollar Volume (in millions)
- 0.0%	100.0%	Median Sold/Ask Price Ratio
▼ -15.8%	8	Median Days on Market
7.0%	859	Active Listings
1 0.6%	2.9	Months of Supply
▲ 17.5%	67	New Construction Sales

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Consumers Should Consult with a REALTOR®.

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

Identify a Professional to Manage the Procedure.

REALTORS® are well-informed about critical factors that affect your specific market area – such as changes in market conditions, consumer attitudes and interest rates.

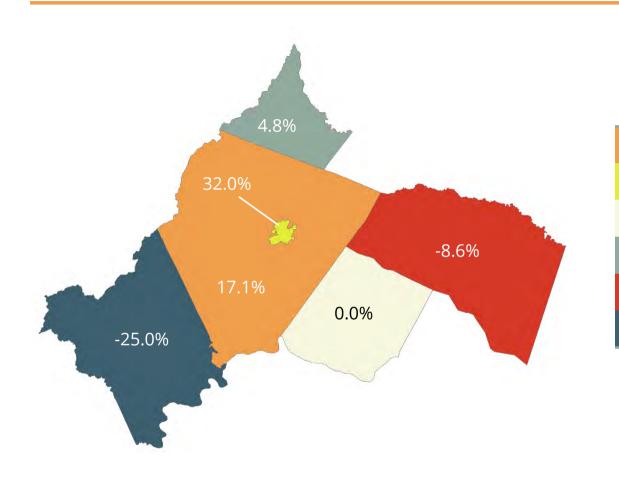
Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®.



Market Activity - CAAR Footprint





Total Sales Jurisdiction % Chg Oct-23 Oct-24 130 17.1% 111 Charlottesville 25 33 32.0% Fluvanna County 33 33 0.0% 21 22 4.8% Louisa County 70 64 -8.6% **Nelson County** 32 -25.0% 24

292

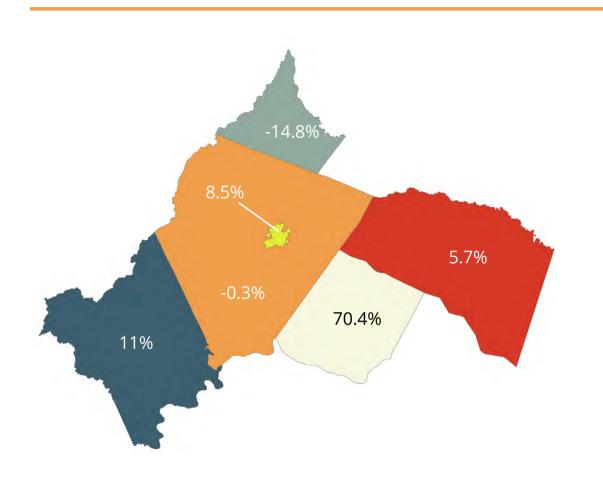
306

4.8%

CAAR

Active Listings: Total Inventory (includes proposed listings)





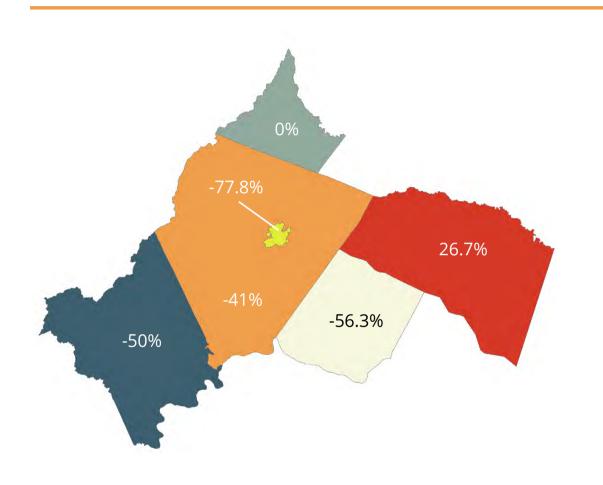
Active Listings

Total Inventory

Jurisdiction	Oct-23	Oct-24	% Chg
Albemarle County	319	318	-0.3%
Charlottesville	59	64	8.5%
Fluvanna County	54	92	70.4%
Greene County	61	52	-14.8%
Louisa County	210	222	5.7%
Nelson County	100	111	11.0%
CAAR	803	859	7.0%

Active Listings: Proposed Listings



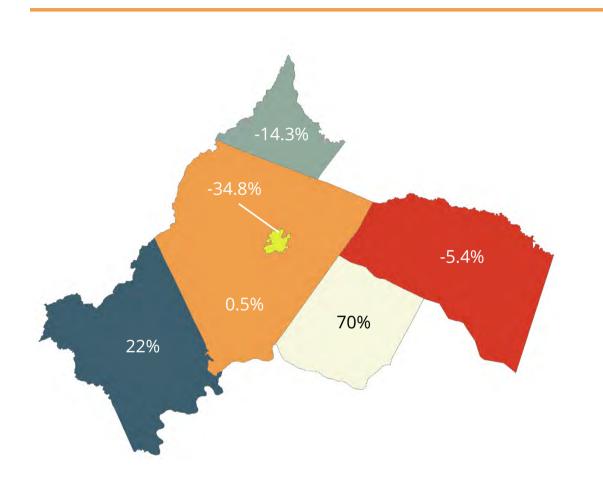


Active Listings Proposed Listings

Jurisdiction	Oct-23	Oct-24	% Chg
Albemarle County	100	59	-41.0%
Charlottesville	9	2	-77.8%
Fluvanna County	16	7	-56.3%
Greene County	3	3	0.0%
Louisa County	15	19	26.7%
Nelson County	2	1	-50.0%
CAAR	145	91	-37.2%

New Listings: Total Inventory (includes proposed listings)





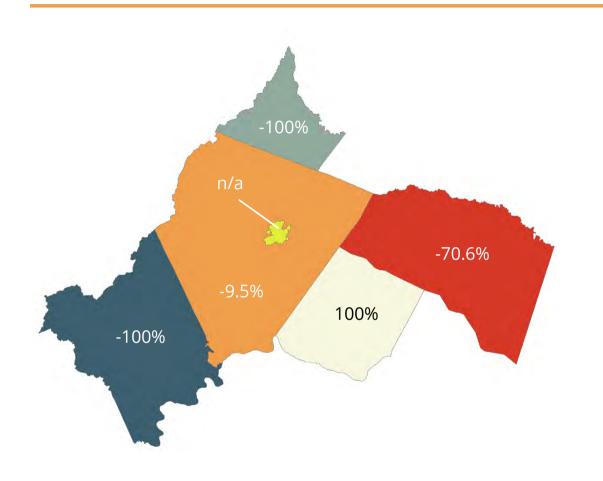
New Listings

Total Inventory

CAAR	445	450	1.1%
Nelson County	41	50	22.0%
Louisa County	111	105	-5.4%
Greene County	28	24	-14.3%
Fluvanna County	30	51	70.0%
Charlottesville	46	30	-34.8%
Albemarle County	189	190	0.5%
Jurisdiction	Oct-23	Oct-24	% Chg

New Listings: Proposed Listings





New Listings Proposed Listings

Jurisdiction	Oct-23	Oct-24	% Chg
Albemarle County	21	19	-9.5%
Charlottesville	0	0	n/a
Fluvanna County	2	4	100.0%
Greene County	1	0	-100.0%
Louisa County	17	5	-70.6%
Nelson County	1	0	-100.0%
CAAR	42	28	-33.3%

Total Market Overview



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Key Metrics	2-year Trends Oct-22 Oct-24	Oct-23	Oct-24	YoY Chg	2023 YTD	2024 YTD	YoY Chg
Sales		292	306	4.8%	3,108	3,074	-1.1%
Pending Sales	millimatilimi	302	323	7.0%	3,480	3,405	-2.2%
New Listings		445	450	1.1%	4,496	4,636	3.1%
Median List Price		\$425,000	\$475,326	11.8%	\$429,990	\$458,670	6.7%
Median Sales Price		\$425,000	\$475,000	11.8%	\$430,000	\$453,640	5.5%
Median Price Per Square Foot		\$242	\$246	1.7%	\$240	\$253	5.4%
Sold Dollar Volume (in millions)	madhmadhh	\$156.0	\$177.7	13.9%	\$1,665.9	\$1,754.8	5.3%
Median Sold/Ask Price Ratio		100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
Average Days on Market	aduadhad	10	8	-15.8%	8	10	25.0%
Active Listings		803	859	7.0%	n/a	n/a	n/a
Months of Supply		2.6	2.9	10.6%	n/a	n/a	n/a

Single-Family Detached Market Overview



Key Metrics	2-year Trends Oct-22 Oct-24	Oct-23	Oct-24	YoY Chg	2023 YTD	2024 YTD	YoY Chg
Sales	madiboatibo	276	284	2.9%	2,851	2,830	-0.7%
Pending Sales	millimatilimi	279	302	8.2%	3,197	3,158	-1.2%
New Listings		416	412	-1.0%	4,161	4,297	3.3%
Median List Price		\$427,000	\$485,000	13.6%	\$443,175	\$470,000	6.1%
Median Sales Price		\$427,500	\$482,276	12.8%	\$445,000	\$467,059	5.0%
Median Price Per Square Foot		\$242	\$246	1.9%	\$240	\$252	5.2%
Sold Dollar Volume (in millions)	madhhmadhh	\$149.1	\$168.5	13.0%	\$1,575.5	\$1,652.5	4.9%
Median Sold/Ask Price Ratio		100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
Average Days on Market	aduandhan	10	9	-15.0%	8	10	25.0%
Active Listings		748	790	5.6%	n/a	n/a	n/a
Months of Supply		2.6	2.9	8.3%	n/a	n/a	n/a

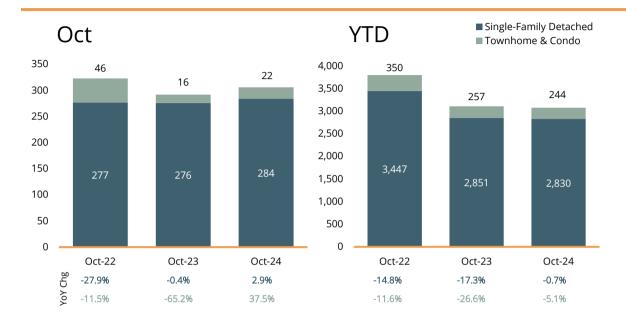
Townhome & Condo Market Overview



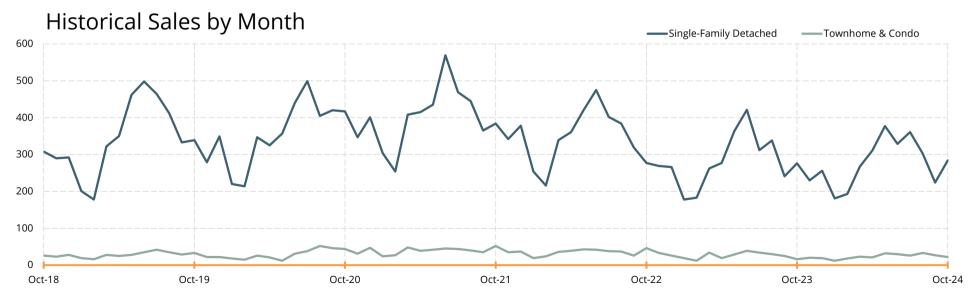
Key Metrics	2-year Trends Oct-22 Oct-24	Oct-23	Oct-24	YoY Chg	2023 YTD	2024 YTD	YoY Chg
Sales	h.hillm.millh	16	22	37.5%	257	244	-5.1%
Pending Sales	tahtillhaatilata -	23	21	-8.7%	283	247	-12.7%
New Listings	Hattildaandadii	29	38	31.0%	335	339	1.2%
Median List Price	Hhadhdandd	\$300,000	\$337,950	12.7%	\$280,000	\$283,500	1.3%
Median Sales Price	Hhadhaaahid	\$293,500	\$338,450	15.3%	\$290,000	\$280,000	-3.4%
Median Price Per Square Foot	tribitalian b	\$259	\$251	-3.2%	\$246	\$261	6.1%
Sold Dollar Volume (in millions)	Inadimaanih	\$6.9	\$9.2	32.0%	\$90.5	\$102.3	13.1%
Median Sold/Ask Price Ratio		99.5%	100.0%	0.5%	100.0%	100.0%	0.0%
Average Days on Market	.111.11.111	8	6	-20.0%	8	8	0.0%
Active Listings	delilitionileed	55	69	25.5%	n/a	n/a	n/a
Months of Supply	amulitatidididid	2.0	2.9	41.1%	n/a	n/a	n/a

Sales



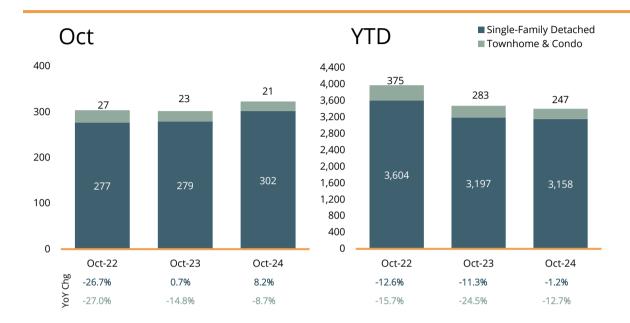


		Single-Family		Townhomes &	
	Month	Detached	YoY Chg	Condos	YoY Chg
	Nov-23	230	-14.5%	20	-39.4%
	Dec-23	256	-3.8%	19	-26.9%
	Jan-24	181	1.7%	12	-36.8%
	Feb-24	193	5.5%	18	50.0%
	Mar-24	267	1.9%	23	-32.4%
	Apr-24	311	12.3%	21	10.5%
	May-24	377	3.9%	32	10.3%
	Jun-24	329	-21.9%	30	-23.1%
	Jul-24	361	15.7%	26	-23.5%
	Aug-24	303	-10.4%	33	10.0%
	Sep-24	224	-7.1%	27	8.0%
	Oct-24	284	2.9%	22	37.5%
12-r	month Avg	276	-2.1%	24	-10.4%



Pending Sales



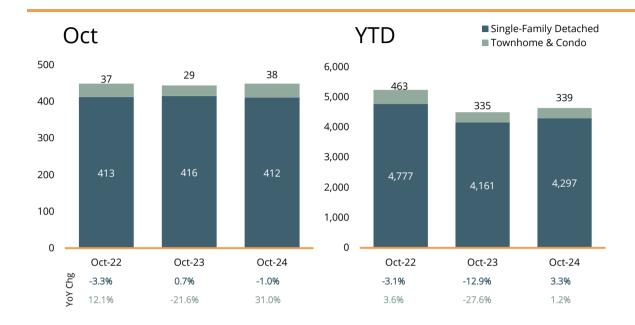


	Single-Family		Townhomes &	
Month	Detached	YoY Chg	Condos	YoY Chg
Nov-23	227	2.3%	14	-26.3%
Dec-23	175	5.4%	15	-25.0%
Jan-24	267	3.1%	20	-37.5%
Feb-24	315	20.7%	27	22.7%
Mar-24	352	-16.4%	23	-14.8%
Apr-24	399	-0.5%	29	0.0%
May-24	371	-3.4%	39	14.7%
Jun-24	309	-26.6%	21	-44.7%
Jul-24	291	2.1%	23	-32.4%
Aug-24	253	-11.2%	25	-13.8%
Sep-24	299	7.6%	19	26.7%
Oct-24	302	8.2%	21	-8.7%
12-month Avg	297	-2.8%	23	-14.3%



New Listings



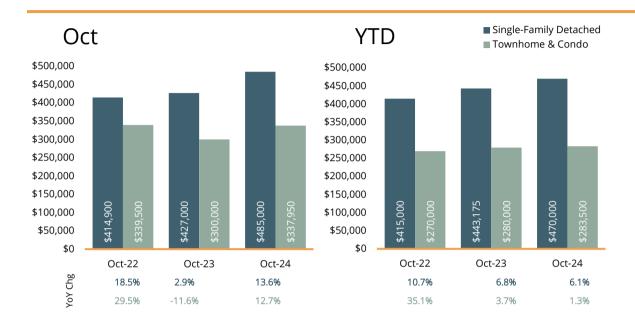


	Single-Family		Townhomes &	
Month	Detached	YoY Chg	Condos	YoY Chg
Nov-23	259	-8.2%	13	-62.9%
Dec-23	211	17.9%	16	0.0%
Jan-24	326	12.4%	30	-14.3%
Feb-24	410	19.5%	32	0.0%
Mar-24	497	-9.0%	30	-14.3%
Apr-24	509	8.1%	42	23.5%
May-24	522	11.3%	26	-38.1%
Jun-24	420	4.2%	31	-13.9%
Jul-24	419	-1.6%	29	-34.1%
Aug-24	377	-7.6%	42	82.6%
Sep-24	405	4.1%	39	56.0%
Oct-24	412	-1.0%	38	31.0%
12-month Avg	397	3.1%	31	-4.7%

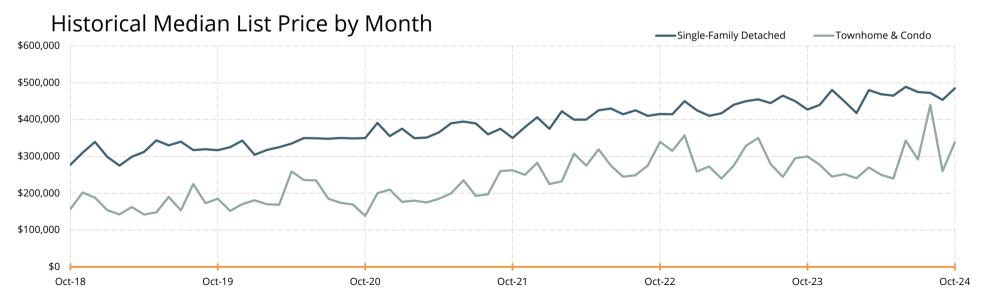


Median List Price



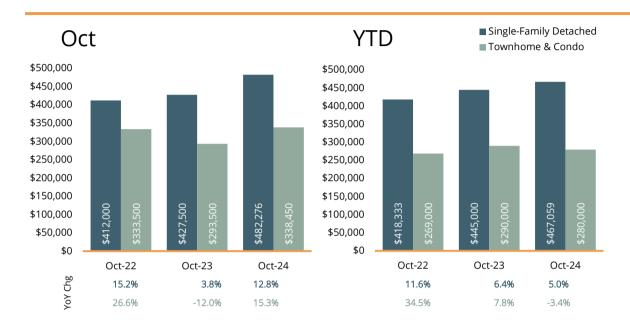


	Single-Family		Townhomes &	
Month	Detached	YoY Chg	Condos	YoY Chg
Nov-23	\$439,850	6.1%	\$277,450	-11.9%
Dec-23	\$480,215	6.7%	\$245,000	-31.4%
Jan-24	\$450,000	5.9%	\$252,000	-2.7%
Feb-24	\$417,700	1.9%	\$241,000	-11.6%
Mar-24	\$479,900	15.1%	\$270,000	12.5%
Apr-24	\$469,000	6.6%	\$250,000	-9.1%
May-24	\$465,000	3.3%	\$239,750	-27.1%
Jun-24	\$489,000	7.5%	\$342,950	-2.0%
Jul-24	\$474,900	6.8%	\$291,750	4.4%
Aug-24	\$472,460	1.6%	\$439,500	79.8%
Sep-24	\$453,615	0.8%	\$260,000	-11.9%
Oct-24	\$485,000	13.6%	\$337,950	12.7%
12-month Avg	\$464,720	6.3%	\$287,279	-2.0%

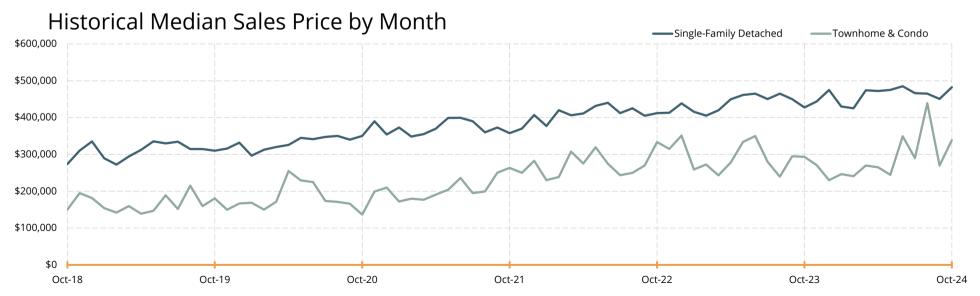


Median Sales Price





	Single-Family		Townhomes &	
Month	Detached	YoY Chg	Condos	YoY Chg
Nov-23	\$443,834	7.5%	\$271,000	-14.0%
Dec-23	\$474,754	8.3%	\$230,000	-34.5%
Jan-24	\$430,000	3.5%	\$246,250	-4.9%
Feb-24	\$425,000	4.9%	\$241,000	-11.6%
Mar-24	\$474,000	13.0%	\$270,000	11.0%
Apr-24	\$472,000	5.0%	\$265,000	-4.6%
May-24	\$475,000	2.9%	\$244,500	-26.7%
Jun-24	\$485,000	4.3%	\$349,000	-0.3%
Jul-24	\$466,250	3.5%	\$290,100	3.6%
Aug-24	\$465,000	0.0%	\$439,000	83.3%
Sep-24	\$450,500	0.1%	\$270,000	-8.5%
Oct-24	\$482,276	12.8%	\$338,450	15.3%
12-month Avg	\$461,968	5.4%	\$287,858	-1.6%

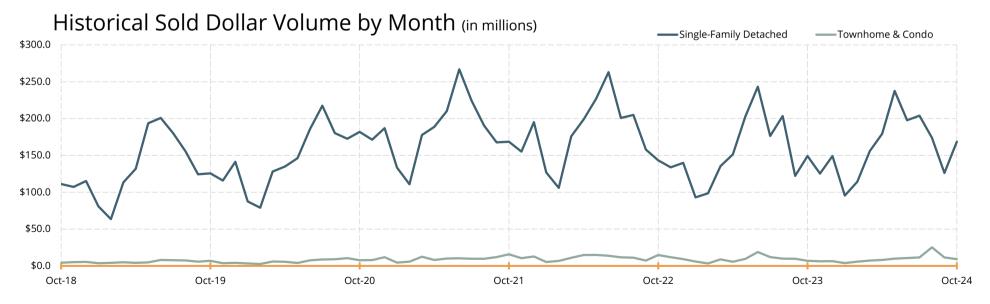


Sold Dollar Volume (in millions)



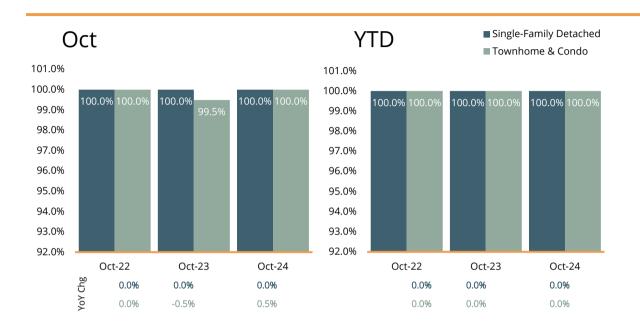


	Single-Family		Townhomes &	
Month	Detached	YoY Chg	Condos	YoY Chg
Nov-23	\$125.4	-6.3%	\$6.3	-46.6%
Dec-23	\$149.1	6.6%	\$6.5	-29.9%
Jan-24	\$95.4	2.6%	\$3.8	-36.4%
Feb-24	\$114.2	15.9%	\$5.7	74.0%
Mar-24	\$155.8	15.1%	\$7.2	-19.5%
Apr-24	\$179.3	18.4%	\$8.0	45.5%
May-24	\$237.5	17.1%	\$9.8	2.7%
Jun-24	\$197.7	-18.7%	\$10.7	-43.4%
Jul-24	\$203.9	15.6%	\$11.4	-4.9%
Aug-24	\$173.8	-14.5%	\$25.1	154.4%
Sep-24	\$126.2	3.3%	\$11.5	19.6%
Oct-24	\$168.5	13.0%	\$9.2	32.0%
12-month Avg	\$160.6	4.2%	\$9.6	3.3%

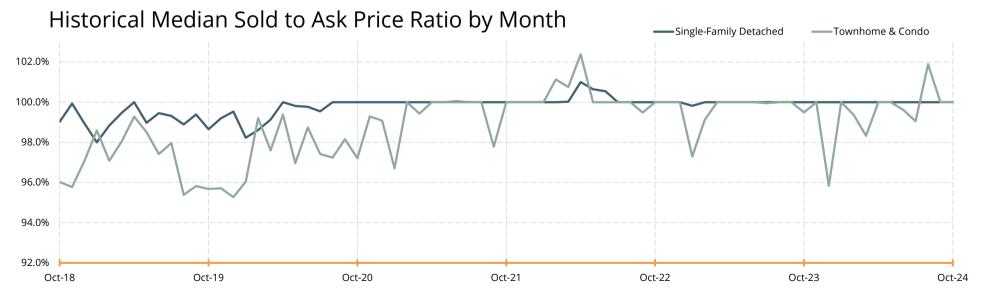


Median Sold to Ask Price Ratio



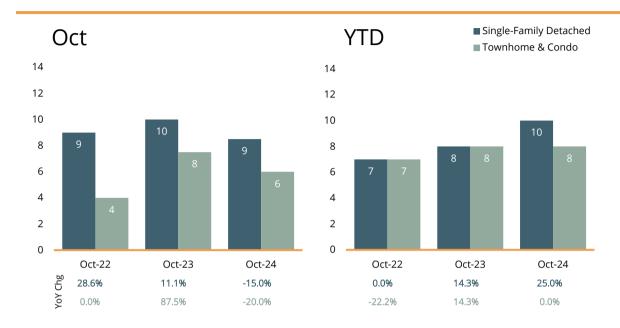


	Single-Family		Townhomes &	
Month	Detached	YoY Chg	Condos	YoY Chg
Nov-23	100.0%	0.0%	100.0%	0.0%
Dec-23	100.0%	0.0%	95.8%	-4.2%
Jan-24	100.0%	0.2%	100.0%	2.8%
Feb-24	100.0%	0.0%	99.4%	0.3%
Mar-24	100.0%	0.0%	98.3%	-1.7%
Apr-24	100.0%	0.0%	100.0%	0.0%
May-24	100.0%	0.0%	100.0%	0.0%
Jun-24	100.0%	0.0%	99.6%	-0.4%
Jul-24	100.0%	0.0%	99.0%	-0.9%
Aug-24	100.0%	0.0%	101.9%	1.9%
Sep-24	100.0%	0.0%	100.0%	0.0%
Oct-24	100.0%	0.0%	100.0%	0.5%
12-month Avg	100.0%	0.0%	99.5%	-0.1%

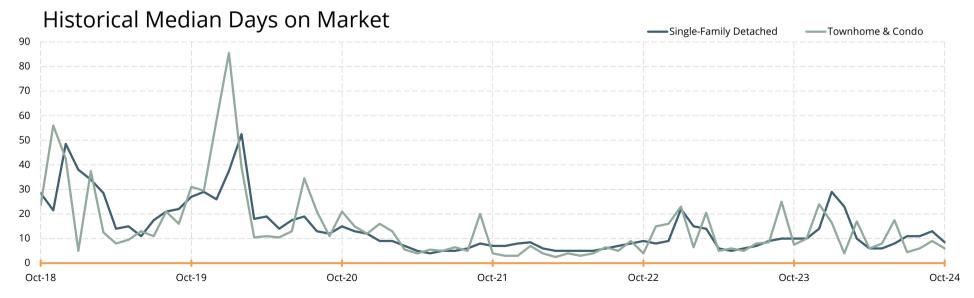


Median Days on Market



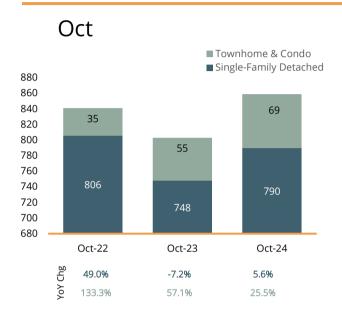


	Single-Family		Townhomes &	
Month	Detached	YoY Chg	Condos	YoY Chg
Nov-23	10	25.0%	10	-33.3%
Dec-23	14	55.6%	24	50.0%
Jan-24	29	31.8%	17	-28.3%
Feb-24	23	53.3%	4	-38.5%
Mar-24	10	-28.6%	17	-17.1%
Apr-24	6	0.0%	6	20.0%
May-24	6	20.0%	8	33.3%
Jun-24	8	33.3%	18	250.0%
Jul-24	11	57.1%	5	-43.8%
Aug-24	11	22.2%	6	-29.4%
Sep-24	13	30.0%	9	-64.0%
Oct-24	9	-15.0%	6	-20.0%
12-month Avg	12	23.6%	11	-12.0%

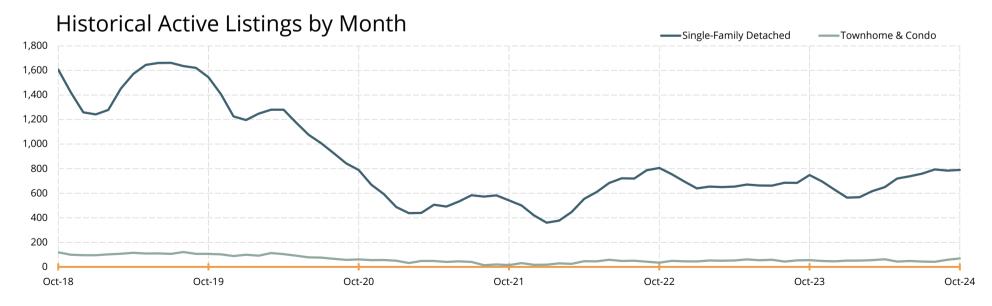


Active Listings



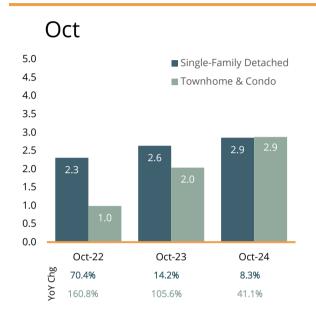


	Single-Family		Townhomes &	
Month	Detached	YoY Chg	Condos	YoY Chg
Nov-23	696	-7.8%	48	-2.0%
Dec-23	629	-9.5%	45	0.0%
Jan-24	564	-11.7%	51	15.9%
Feb-24	568	-13.1%	51	-1.9%
Mar-24	617	-5.1%	55	10.0%
Apr-24	649	-0.8%	62	19.2%
May-24	720	7.3%	43	-29.5%
Jun-24	738	11.3%	48	-11.1%
Jul-24	760	14.8%	43	-25.9%
Aug-24	794	15.9%	41	-4.7%
Sep-24	784	14.6%	58	9.4%
Oct-24	790	5.6%	69	25.5%
12-month Avg	692	1.8%	51	-0.3%

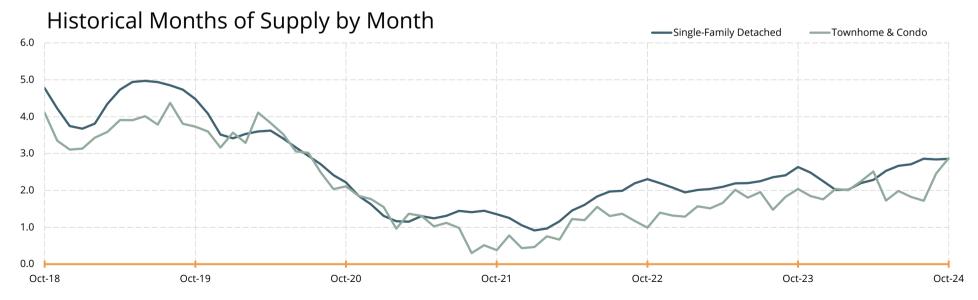


Months of Supply



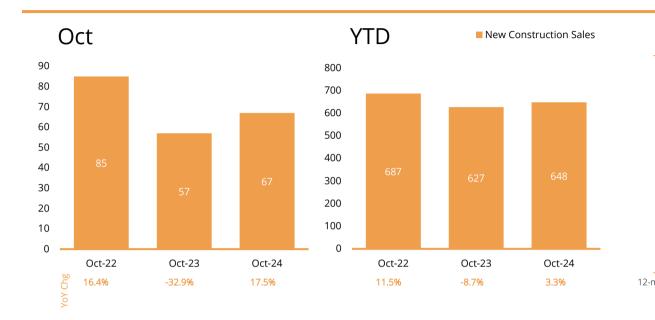


	Single-Family		Townhomes &	
Month	Detached	YoY Chg	Condos	YoY Chg
Nov-23	2.5	12.9%	1.8	32.2%
Dec-23	2.2	8.3%	1.8	33.6%
Jan-24	2.0	3.3%	2.0	58.4%
Feb-24	2.0	0.4%	2.0	28.0%
Mar-24	2.2	7.7%	2.2	48.2%
Apr-24	2.3	9.0%	2.5	51.5%
May-24	2.5	15.4%	1.7	-14.4%
Jun-24	2.7	21.4%	2.0	10.0%
Jul-24	2.7	20.4%	1.8	-6.7%
Aug-24	2.9	21.3%	1.7	16.7%
Sep-24	2.8	17.9%	2.5	34.6%
Oct-24	2.9	8.3%	2.9	41.1%
12-month Avg	2.5	12.5%	2.1	25.9%

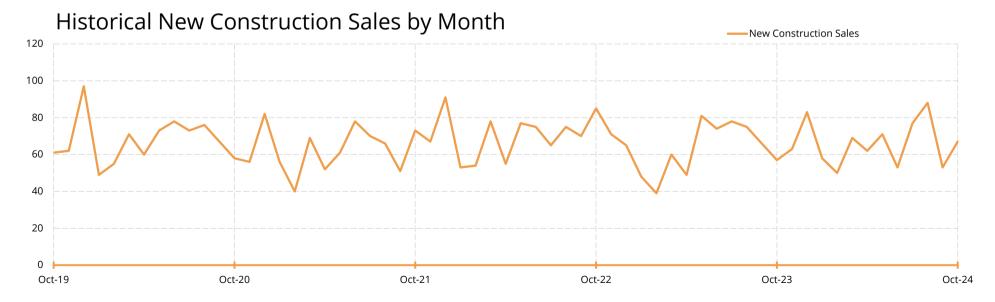


New Construction Sales





	New Construction	
Month	Sales	YoY Chg
Nov-23	63	-11.3%
Dec-23	83	27.7%
Jan-24	58	20.8%
Feb-24	50	28.2%
Mar-24	69	15.0%
Apr-24	62	26.5%
May-24	71	-12.3%
Jun-24	53	-28.4%
Jul-24	77	-1.3%
Aug-24	88	17.3%
Sep-24	53	-19.7%
Oct-24	67	17.5%
month Avg	66	4.1%



Area Overview - Total Market



	Nev	v Listing	S		Sales			Median Sales Price			Active Listings			Months Supply		
Geography	Oct-23	Oct-24	% chg	Oct-23	Oct-24	% chg	Oct-23	Oct-24	% chg	Oct-23	Oct-24	% chg	Oct-23	Oct-24	% chg	
Albemarle County	189	190	0.5%	111	130	17.1%	\$495,000	\$543,078	9.7%	319	318	-0.3%	2.4	2.5	4.5%	
Charlottesville	46	30	-34.8%	25	33	32.0%	\$395,000	\$499,000	26.3%	59	64	8.5%	1.7	2.0	13.5%	
Fluvanna County	30	51	70.0%	33	33	0.0%	\$354,805	\$375,000	5.7%	54	92	70.4%	1.4	3.0	118.0%	
Greene County	28	24	-14.3%	21	22	4.8%	\$370,000	\$404,568	9.3%	61	52	-14.8%	3.3	2.4	-26.5%	
Louisa County	111	105	-5.4%	70	64	-8.6%	\$385,000	\$420,000	9.1%	210	222	5.7%	3.5	3.5	-2.0%	
Nelson County	41	50	22.0%	32	24	-25.0%	\$489,500	\$462,225	-5.6%	100	111	11.0%	3.9	4.7	18.0%	

Area Overview - Total Market YTD



	New	Listings YT	.D	Sales YTD			Median	Sales Price	YTD	Active Listings YTD		
Geography	Oct-23	Oct-24	% chg	Oct-23	Oct-24	% chg	Oct-23	Oct-24	% chg	Oct-23	Oct-24	% chg
Albemarle County	1,951	1,994	2.2%	1,351	1,294	-4.2%	\$507,000	\$538,850	6.3%	319	318	-0.3%
Charlottesville	423	455	7.6%	340	338	-0.6%	\$450,000	\$525,000	16.7%	59	64	8.5%
Fluvanna County	456	465	2.0%	379	322	-15.0%	\$349,900	\$352,000	0.6%	54	92	70.4%
Greene County	280	317	13.2%	188	225	19.7%	\$383,500	\$405,000	5.6%	61	52	-14.8%
Louisa County	1,025	1,025	0.0%	599	661	10.4%	\$387,500	\$395,000	1.9%	210	222	5.7%
Nelson County	361	380	5.3%	251	234	-6.8%	\$353,200	\$397,000	12.4%	100	111	11.0%

Area Overview - Single Family Detached Market



	New Listings Sales			Sales	Median Sales Price			Active Listings			Months Supply				
Geography	Oct-23	Oct-24	% chg	Oct-23	Oct-24	% chg	Oct-23	Oct-24	% chg	Oct-23	Oct-24	% chg	Oct-23	Oct-24	% chg
Albemarle County	179	174	-2.8%	104	120	15.4%	\$510,000	\$580,908	13.9%	309	294	-4.9%	2.6	2.5	-2.3%
Charlottesville	40	28	-30.0%	19	29	52.6%	\$418,000	\$499,000	19.4%	49	52	6.1%	1.7	1.9	16.0%
Fluvanna County	30	51	70.0%	33	32	-3.0%	\$354,805	\$375,000	5.7%	54	92	70.4%	1.4	3.0	118.7%
Greene County	27	24	-11.1%	21	22	4.8%	\$370,000	\$404,568	9.3%	61	52	-14.8%	3.3	2.5	-26.2%
Louisa County	111	104	-6.3%	69	63	-8.7%	\$385,000	\$420,000	9.1%	207	222	7.2%	3.5	3.5	-1.2%
Nelson County	29	31	6.9%	30	18	-40.0%	\$514,500	\$519,000	0.9%	68	78	14.7%	3.9	4.6	19.2%

Area Overview - Single Family Detached Market YTD



	New Listings YTD			Sales YTD			Median	Sales Price	YTD	Active Listings YTD		
Geography	Oct-23	Oct-24	% chg	Oct-23	Oct-24	% chg	Oct-23	Oct-24	% chg	Oct-23	Oct-24	% chg
Albemarle County	1,788	1,847	3.3%	1,218	1,186	-2.6%	\$529,000	\$554,917	4.9%	309	294	-4.9%
Charlottesville	370	384	3.8%	294	276	-6.1%	\$475,000	\$550,000	15.8%	49	52	6.1%
Fluvanna County	455	462	1.5%	379	320	-15.6%	\$349,900	\$354,500	1.3%	54	92	70.4%
Greene County	279	317	13.6%	188	225	19.7%	\$383,500	\$405,000	5.6%	61	52	-14.8%
Louisa County	1,009	1,019	1.0%	594	654	10.1%	\$385,000	\$390,375	1.4%	207	222	7.2%
Nelson County	260	268	3.1%	178	169	-5.1%	\$430,000	\$499,450	16.2%	68	78	14.7%

Area Overview - Townhome & Condo Market



	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
Geography	Oct-23	Oct-24	% chg	Oct-23	Oct-24	% chg	Oct-23	Oct-24	% chg	Oct-23	Oct-24	% chg	Oct-23	Oct-24	% chg
Albemarle County	10	16	60.0%	7	10	42.9%	\$305,000	\$259,500	-14.9%	10	24	140%	0.8	2.3	210%
Charlottesville	6	2	-66.7%	6	4	-33.3%	\$278,500	\$808,000	190.1%	10	12	20.0%	2.1	2.1	-0.6%
Fluvanna County	0	0	n/a	0	1	n/a	\$0	\$252,000	#DIV/0!	0	0	n/a	0.0	0.0	n/a
Greene County	1	0	-100.0%	0	0	n/a	\$0	\$0	#DIV/0!	0	0	n/a	0.0	0.0	n/a
Louisa County	0	1	n/a	1	1	0%	\$690,000	\$452,000	-34%	3	0	-100.0%	3.0	0.0	-100.0%
Nelson County	12	19	58.3%	2	6	200.0%	\$340,000	\$363,500	6.9%	32	33	3.1%	4.1	4.8	15.5%

Area Overview - Townhome & Condo Market YTD



	New	Listings YT	D	Sales YTD			Median	Sales Price	YTD	Active Listings YTD		
Geography	Oct-23	Oct-24	% chg	Oct-23	Oct-24	% chg	Oct-23	Oct-24	% chg	Oct-23	Oct-24	% chg
Albemarle County	163	147	-9.8%	133	108	-18.8%	\$292,500	\$258,000	-11.8%	10	24	140.0%
Charlottesville	53	71	34.0%	46	62	34.8%	\$298,750	\$367,450	23.0%	10	12	20.0%
Fluvanna County	1	3	200.0%	0	2	n/a	\$0	\$298,500	n/a	0	0	n/a
Greene County	1	0	-100.0%	0	0	n/a	\$0	\$0	n/a	0	0	n/a
Louisa County	16	6	-62.5%	5	7	40.0%	\$581,104	\$645,000	11.0%	3	0	-100.0%
Nelson County	101	112	10.9%	73	65	-11.0%	\$242,000	\$239,950	-0.8%	32	33	3.1%



The Virginia REALTORS® association is the largest professional trade association in Virginia, representing 35,000 REALTORS® engaged in the residential and commercial real estate business. The Virginia REALTORS® association serves as the advocate for homeownership and private property rights and represents the interests of real estate professionals and property owners in the Commonwealth of Virginia.

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Data and analysis provided by Virginia REALTORS® Chief Economist, Ryan Price

The numbers reported here are preliminary and based on current entries into multiple listing services. Over time, data may be adjusted slightly to reflect increased reporting. Information is sourced from multiple listing services across Virginia and is deemed reliable, but not guaranteed.